

# NARPM MEMBER BENEFITS

**NARPM® lends credibility to your business today and is only the beginning of the gains that NARPM® membership brings you and your company over time. Add stature to your professional profile while increasing your business!**

- **Residential Resource**
- **Annual Convention and Trade Show**
  - The Annual Convention and Trade Show is filled with opportunities for learning, networking and examining the latest technology for property management.

## **NARPM Education Classes**

(In order to receive a certificate of completion, student must achieve a minimum of 70% on the NARPM® exams.)  
Workshops and courses offered at the Annual Convention and Trade Show and at various Regional Conferences teach our members how to be better and more efficient property managers, and how to maximize their profitability.

- **6-Hour Courses**
  - **Basic Series Courses**
    - NARPM 101: Basics of Property Management(New course 2018) 6-Hour course in classroom only
    - Marketing for Residential Property Management(Revised 2017) 6-Hour course
    - Tenancy(Revised 2016) 6-Hour course
  - **Property Manager Series Courses**
    - Developing Rewarding Owner Relationships (Revised 2016) 6-Hour course
    - Risk Awareness (Formerly Essentials of Risk Management) (Revised 2018) 6-Hour course
    - Personnel Procedures Essentials – Hiring and Firing (Revised 2015) 6-Hour course
  - **Maintenance Series Courses**
    - Intro to Maintenance: Covering the Basics of Standards, Codes & Safety (Revised 2017)6-Hour course
    - In-House Maintenance – Running a Profitable Operation(Revised 2019) 6-Hour course
    - Maintenance: Beyond the Basics (New 2018) 6-Hour course
  - **Broker/Manager/Owner Series Courses**
    - Office Operations – Policy & Procedures (Revised 2017) 6-Hour course
    - Advanced Risk Management (Revised 2019) 6-Hour course
    - Personnel Procedures Advanced (Revised 2017) 6-Hour course
    - Mastering Owner-Client Relations (Former name Growing Your Business, Future name in 2020 Profitability & Client Relations) (Revised 2017) 6-Hour course
  - **ADVANCED COURSE**
    - Finance: Cash Flow Analysis6-Hour course in classroom only
- **3-Hour Courses**
  - Ethics (Required for all members every four years) (Revised 2016) 3-Hour course
- **Online Courses - All 6-Hour courses are also available online -**
  - 2-Hour Online Courses:
    - 1) Paperless Office (Online only; required for CSS® designation)
    - 2) Lead-based Paint Law | 3) Disaster Planning



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- *3-Hour Online Courses*
  - 1) Ethics (Required for all members every four years)
  - 2) Finance and Property Management
  - 3) ADA Fair Housing
  - 4) HR: Start to Finish
- *8-Hour Online Course*
  - **NARPM® and IREM Joint Course**
    - ***Managing Single-Family Homes and Small Investment Properties***  
*Visit <https://www.narpm.org/education/course-schedule/> to register for a class in your location*  
*If you have questions about Education Classes. Please contact [educationinfo@narpm.org](mailto:educationinfo@narpm.org)*

## **Nationally Recognized Designations**

**CRMC | MPM | RMP | CSS | CMC | CRMB |**

NARPM® certification programs enable property management professionals to continually update and refine crucial skills. Professional members can earn the:

- Residential Management Professional (RMP®)
- Master Property Manager (MPM®) designations.
- The Certified Support Specialist (CSS®) program is specifically designed for Support Specialists.
- The Certified Maintenance Coordinator (CMC) is designed for maintenance support.
- The Certified Residential Management Bookkeeper (CRMB) certification is designed to for management bookkeepers.
- The Certified Residential Management Company (CRMC®) can only be earned by a Professional Member's company that has reached the highest level of excellence in their profession.

*For all questions, please contact [designationinfo@narpm.org](mailto:designationinfo@narpm.org)*

## **NARPM Accounting Standards**

The NARPM Accounting Standards are a breakthrough NARPM Member benefit to help you:

- a. Get crystal clear on the financial performance of your business. (Chart of Accounts Guide)
- b. Track your most crucial financial KPIs. (Financial Metrics Guide)
- c. Compare your performance to industry benchmarks. ( Financial Benchmarks Guide)
- d. Safeguard your finances with key financial controls. (Financial Controls Guide)

## **New Member Mentor Program**

*Grow through Membership in a local chapter*

- Mentoring New Members at the chapter level will enhance the growth of NARPM® at all levels. Chapters who use this program will earn points through Chapter Excellence, but Mentors can also earn points for their designations. Download New Member Mentor Program information.

*Download link: [https://www.narpm.org/docs/join/NewMember\\_MentorProgram.pdf](https://www.narpm.org/docs/join/NewMember_MentorProgram.pdf)*

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### **Business Building Referrals**

- Build your business with referrals through networking with other members across the country via the NARPM® website.

### **Member discount programs**

NARPM® has several member discounts (affinity programs) with various product and service companies including:

- The Home Depot PRO
- Lowe's ProServices
- Citrix
- Cox
- Free NARPM eSignature Account powered by BlueInk, Buildium
- CIC Tenant Screening, and more!

*These special programs available to NARPM® members offer great discounts, promotions and help raise money for your association.*

### **Leadership Opportunities**

- Chapter Leadership
- National Leadership

**Visit [NARPM.ORG](http://NARPM.ORG) for any other information**

